

MODERN WORKPLACE ACCELERATE



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Moving Partners at Light Speed

At Ingram Micro, we are dedicated to simplifying the complexity of the cloud. Whether you're new to SaaS or a Modern Workplace expert, you can turn to us to support you in your cloud journey.

Modern Workplace Accelerate is a program designed to deliver exclusive services, promotions, and offerings for partners to achieve depth and scale in Office 365, Microsoft 365 and Dynamics 365.

We help partners grow their Modern Workplace business and unlock opportunity with each successful transaction. Partners need to answer a central question: **How do I find my next opportunity?**

As an Ingram Micro partner, get access to hands-on support and exclusive benefits including:



Business Development & Marketing Services



Incentive Programs



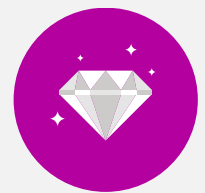
Competency Development



Cloud Services and Tools



Support





Elite Partner
Ingram
Micro Cloud
FEVO
Prepaid
Mastercard

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Modern Workplace Accelerate Tiers

Unlock access to unique benefits, exclusive discounts on services, and hi-touch engagements. The deeper your Modern Workplace practice becomes with Ingram Micro, the sweeter the benefits. Develop and Elite partners are eligible for customization- contact us to learn more.

	Activities	Fundamentals <0-8K MRR	Develop 8K+MRR	Elite 25K+ MRR
Business Development & Marketing Services	Business Planning	Development and Evaluation of Cloud Business Plan		
	Marketing and Sales Tools	Qorus Hub Ingram GTM Hub	M365B Case Study/ Digital Marketing	MDF Funding for Event or Digital Marketing
	Digital Campaign Kits and Strategic Playbooks	Why Cloud Teamwork Security		
	Prospecting as a Service			
Preferential Pricing	Exclusive Promotions	30 Day "Signing Bonus" Credit on new M365 seats	Preferential Pricing- 1% off	Elite Level Pricing- 2% off
Competency Build	Certification Funding	<input type="checkbox"/> MS-900: Microsoft 365 Fundamentals Exam	<input type="checkbox"/> Microsoft 365 Certified: Security Administrator Associate OR <input type="checkbox"/> Microsoft 365 Certified: Teamwork Administrator	Additional M365 certification for either Security or Teamwork
	Technical Training & Education	Modern Workplace Bootcamps	Modern Workplace Bootcamps	Modern Workplace Bootcamps
	Webinars and Virtual Training	<ol style="list-style-type: none"> Microsoft Basics Cloud Marketplace Advanced M365 Is your Key to the Future 	<ol style="list-style-type: none"> Cross-selling: The Multiplier Model Mastering Profitability Sales and Marketing for Managed Service Providers 	Customized Training
Cloud Services and Tools	Discount on Migration Services	Discount Migration	Discount Migration	Discount Migration
	PSA tool IDSync Billing Integration studio provided		Included for free	Included for free
Support	Post Sales Partner & End User Support	24/7/365 End User Support & Partner Support via Phone, Email, Chat	VIP Partner Support	VIP Partner Support
Elite Partner Treatment	Dedicated Account Manager Relationship			
	Exclusive Cloud Summit Promotion and Access	CS \$200 discount	CS \$400 discount	CS One Free

Join Modern Workplace Accelerate

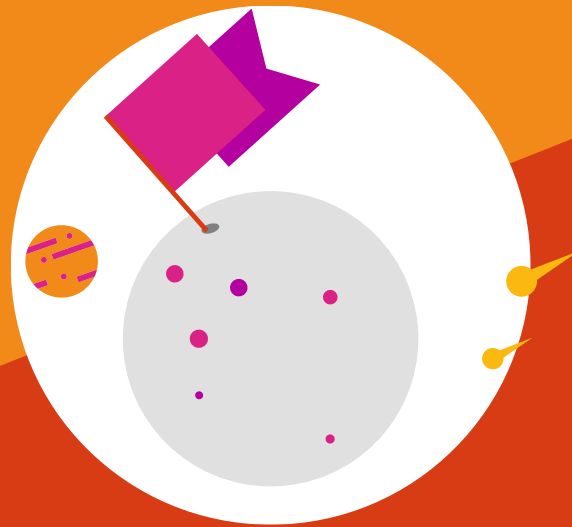
Steps to get started:

Visit <https://microsoft.ingrammicrocloud.com/mw>

Complete the form for official entrance to the program

A SaaS consultant will contact you to begin building your path to acceleration.

Questions? Contact imcloudau@ingrammicro.com to discuss further.



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Visit [Modern Workplace Accelerate](#) to get started.